

### **SURPLUS LAB EQUIPMENT?**







#### UNLOCK YOUR MAXIMUM ROI

Hi {{Recipient.FirstName}},

Do you have a surplus strategy for your lab's equipment? Hundreds of labs turn to ALT every year for surplus asset management. To ensure the greatest ROI possible and boost working capital, let us partner with you on a custom surplus strategy, from start to finish. Whether it's the need to liquidate an entire laboratory, relocate a lab or an asset valuation – ALT has you covered.

**LEARN MORE** 

## UNLOCK: WORKING CAPITAL

A surplus strategy can boost your working capital. Additionally, managing surplus effective can improve financial reporting and accuracy, eliminate exposure to noncompliance and optimally mitigate risk.

# UNLOCK: TURNKEY PROJECTS

ALT can oversee a turnkey project involving:

- · Real Estate Purchase
- Deinstallation
- · EHS & Decontamination
- Decommissioning
- · Chemical/Waste Management
- Packing/Shipping

## UNLOCK: LAB SPACE

Reclaim lab space quickly. Whether you need to redeploy assets within your organization or liquidate a lab, ALT offers flexible options to monetize your surplus lab assets quickly.

## UNLOCK: TIME FOR SCIENCE

Recoup valuable time and energy needed for research, with the industry leader in surplus management. ALT can also provide on-going surplus management, if needed.

## Are You A BIO Member?

- 20% off Surplus Services
- 10% bonus on standard consignment split
- 10% rebate on buyers premium









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